

# **IQWEST SUCCESS CASE**

## **Stroock & Stroock & Lavan LLP**

### **Case Dynamics:**

The law firm of Stroock & Stroock & Lavan LLP represents high profile insurance firms nationally. In January of 2005 the San Francisco office represented their plaintiff client in a \$25,000,000 **insurance** case. For several reasons the attorneys and litigation support team only had six months to review **600** boxes of case documents generated during discovery and prepare for trial.

### **Challenge:**

How does a firm complicated with numerous personalities, issues and time constraints efficiently review the case and attendant documents for privilege and relevance decisions? How does the firm smoothly integrate into one organized team to achieve a record setting result for its' client in six months . . . all at a reasonable cost?

### **Obstacles:**

Multiple data bases, multiple document management software applications, multiple operating systems, 23 attorneys, **600** boxes of documentation, six months.

### **Management Options:**

In-house (which house) – Multiple local vendors – National Litigation support houses too numerous to identify.

### **IQWEST Solution:**

The industry's finest coding and web hosting provider – IQWEST. Perfect human and auto coding of all documents generated during discovery. Perfectly gorgeous OCR at 99.5% accuracy for all paper based discovery documentation easily and quickly reviewed for relevance by all counsel members. Same as in-house network speed over high speed data connections supplied by IQWEST. Cost of services determined to be in lower quartile from multiple bids by national and local vendors. IQWEST performance determined to be in 99 percentile of available firm options.

### **Stroock Result:**

Stroock & Stroock & Lavan settled the case faster and more lucratively than thought possible by the client. In the opinion of the Stroock ALS director IQWEST delivers:

- “a good product with lightening fast services”
- “great support with project managers very good at their job”
- “fantastic time savings with coding and hosting services”
- “easy to work with and the few fixes were addressed immediately”
- “client expectations were met timely and professionally”
- “our client won their case. This would not have happened without IQWEST”

This success case is published with the approval of Stroock & Stroock & Lavan LLP